



GOVERNMENT IN THE SUNSHINE

Members of the Amelia Island Tourist Development Council are subject to "Government in the Sunshine." Open government is a cherished principle guaranteed under Florida Law. The right of public access gained constitutional status when the Public Records and Meetings Constitutional Amendment took effect on July 1, 1993. A copy of the "Government in the Sunshine" manual is available for review. If you have any questions regarding "Government in the Sunshine," please contact the Administrative Office.

CONFLICT OF INTEREST/CODE OF CONDUCT

The members of the Tourist Development Council have a fiduciary relationship to the Nassau County BOCC. This relationship requires that in the performance of their duties they shall act in good faith, with undivided loyalty to the County and with the high degree of diligence, care and skill which reasonably prudent persons would exercise in the conduct of their own affairs. This relationship further requires that the AITDC members not take advantage of their positions, or the knowledge gained there from for private gain or other personal advantage, either for themselves, their families, or anyone else in whom they have a direct or indirect personal or financial interest, to the detriment of Nassau County.

ANTITRUST STATEMENT

The purpose of this meeting today is to act upon matters relating to the business of the tourism industry on Amelia Island and not to discuss or pursue the business interests of individual companies. Members of the AITDC should proceed with due diligence, keeping in mind the requirements and prohibitions of Federal and State Antitrust laws. Specifically, but without limitation, there should be no discussions or deliberations relating to pricing methods, allocation of territories or customers, or restraints of trade as to property owners, suppliers, or others.

Mary Duffy

Leave No Trace Beach Ordinance



Leave No Trace



LEAVE IT & LOSE IT

Beach Signage

Items left overnight will be removed & destroyed.

www.AmeliaIsland.com/LNT

LOOK BEFORE YOU LEAVE

Leave only your footprints. Unattended belongings may be removed and destroyed.



Chairs and Umbrellas

Towels and

Beach Sheets

Cups, Plates and

Food Packages



Grills

Coolers

Tents and

Canopies



Magazines and Books



Phones



Beach Toys



Grills



Coolers



Tents and Canopies



Phones

Toys

AMELIA ISLAND

LAND



FY2016 YTD Taxable Revenue



FY2016 YTD Budget

Description	YTD 2016 Budget	YTD Actual	Variance
INCOME	\$3,738,750	\$4,026,452	\$394,835
EXPENSES			
Cost of Collections	\$95,288	\$107,133	\$11,845
TDC Admin. 15%	\$462,144	\$519,593	\$57,488
Marketing - 65%	\$3,566,604	\$2,051,550	(\$1,515,054)
Travel Trade - 10%	\$839,273	\$322,354	(\$516,919)
Beach Improv. 10%**	\$331,225	\$95,833	(\$235,342)
EXP. TOTAL	\$3,584,248	\$2,406,928	(\$1,177,320)
NET	(\$154,502)	(\$1,331,822)	(\$1,486,324)

FY2017 Budget Proposal

<u>Description</u>	FY 2017 Budget		
Tourist Dev. Funds	\$4,795,875		
Reserve/Carryforward	\$1,250,000		
Cost of Collection	(\$143,876)		
Net Tourist Dev. Funds	\$5,901,999		
TDC Admin - 15%	\$697,800		
Marketing - 65%	\$4,205,799		
Travel Trade - 10%	\$533,200		
Beach Projects - 10%	\$465,200		



Island Press Visits



- Redbook
- Girlfriend Getaway
- May Visit
- 2,222,115 Circulation
- HappilyHughes.com
- Family-Friendly Amelia Island
- May Visit
- 66,242 Unique Monthly Views
- Fodor's Travel Guide
- Dining Around Amelia Island
- May Visit
- 1,361,089 Circulation







Island Press Visits



- 360 West
- Weekend Getaway from Texas
- July 18-20
- 50,509 Circulation
- Solo Traveler Blog
- Traveling Alone to Amelia Island
- Date
- 261,878 Unique Monthly Views
- J's Everyday Fashion
- Fashion Photo Shoot on Amelia
- Dates
- 563,963 Unique Monthly Views







Promotions



- Wheel of Fortune
- Amelia Island
- Omni Amelia Island Plantation Resort

- Lunkerville
- "Reel in A Trip to Amelia Island" Contest
- :30 Promotional Spot
- Broadcasting on Comcast Sportsnet, NBC
 Sports, PBS and World Fishing Network

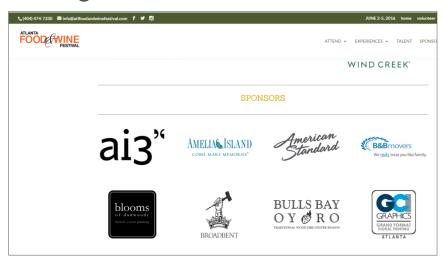




Consumer Activation



- Atlanta Food & Wine Festival
- Chef Andrew Yeo Ritz-Carlton
- Chef Daven Wardynski Omni
 Amelia Island Plantation
- Chef Kenny Gilbert Gilbert's
 Underground Kitchen







Consumer Activation



- Atlanta Food & Wine Festival
- Chef Andrew Yeo Ritz-Carlton
- Chef Daven Wardynski Omni
 Amelia Island Plantation
- Chef Kenny Gilbert Gilbert's
 Underground Kitchen





IN MIDTOWN | JUNE 2-5, 2016

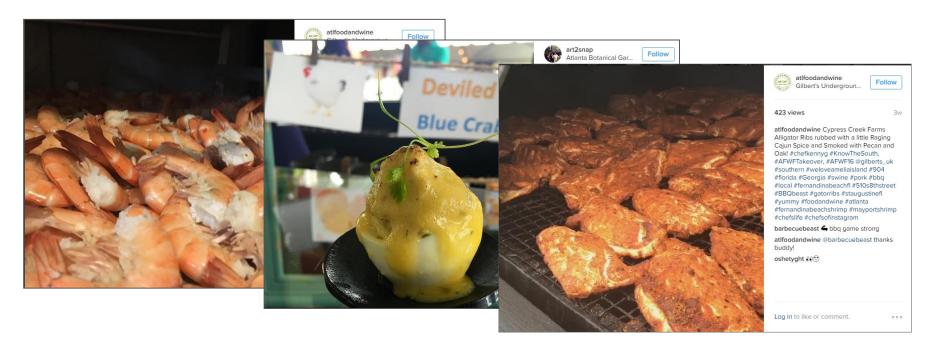


Consumer Activation



- Atlanta Food & Wine Festival
- Chef Andrew Yeo Ritz-Carlton
- Chef Daven Wardynski Omni
 Amelia Island Plantation
- Chef Kenny Gilbert Gilbert's
 Underground Kitchen





Media Missions



- Goodbye Spring, Hello Summer!
- First Day of Summer Manicured Media Event
- Top NYC Media: Family Circle, Family Fun, Parents, SELF, Conde Nast Traveler, Brides, TODAY Show
- Distributed Amelia Island Nail Polishes, Press Kits, Visitor Guides, Travel Journals





Media Missions



- Goodbye Spring, Hello Summer!
- First Day of Summer Manicured Media Event
- Top NYC Media: Family Circle, Family Fun, Parents, SELF, Conde Nast Traveler, Brides, TODAY Show
- Distributed Amelia Island Nail Polishes, Press Kits, Visitor Guides, Travel Journals









- Southbound
- Cover photo and feature stor
- 68,280 Circulation



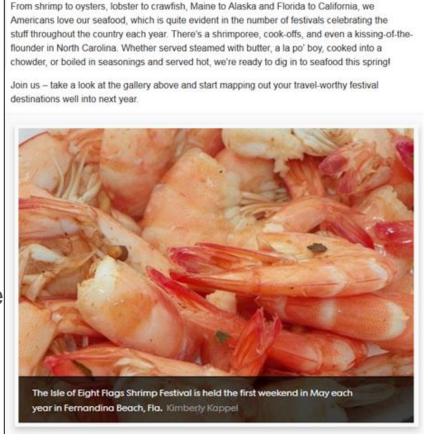


- Southbound
- Cover photo and feature story
- 68,280 Circulation
- Redbook
- Girlfriend Getaway
- 2,222,115 Circulation





- Southbound
- Cover photo and feature stor
- 68,280 Circulation
- Redbook
- Girlfriend Getaway
- 2,222,115 Circulation
- USA Today.com
- Seafood Festivals (Shrimp)
- 521,960 Unique Monthly Vie



USA TODAY TRAVEL

USA TODAY TRAVEL

America's annual seafood festivals and cook-offs



- Southbound
- Cover photo and feature story
- 68,280 Circulation
- Redbook
- Girlfriend Getaway
- 2,222,115 Circulation
- USA Today.com
- Seafood Festivals (Shrimp)
- 521,960 Unique Monthly Views
- Sunseeker
- Exploring Amelia Island
- 122,500 Circulation





- Garden & Gun
- Beaches of Amelia Island
- 357,036 Circulation



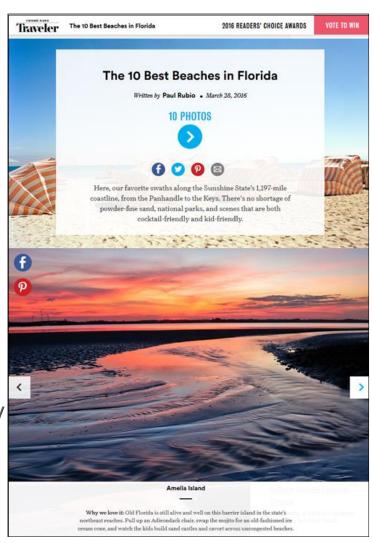


- Garden & Gun
- Beaches of Amelia Island
- 357,036 Circulation
- Coastal Living
- Marlin & Barrel Distillery
- 663,842 Circulation





- Garden & Gun
- Beaches of Amelia Island
- 357,036 Circulation
- Coastal Living
- Marlin & Barrel Distillery
- 663,842 Circulation
- Conde Nast Traveler.com
- Best Florida Beaches
- 1,753,960 Unique Monthly Views





- Garden & Gun
- Beaches of Amelia Island
- 357,036 Circulation
- Coastal Living
- Marlin & Barrel Distillery
- 663,842 Circulation
- Conde Nast Traveler.com
- Best Florida Beaches
- 1,753,960 Unique Monthly Views
- Atlanta Journal-Constitution.com
- Shrimp Festival
- 1,208,088 Unique Monthly
 Views



Amelia Island will play host to the 53rd Annual Isle of Eight Flags Shrimp Festival, which takes place April 29-May 1. Held in Fernandina Beach, Fla., the festival actually kicks off at 6 p.m. on April 28 with the Pirate Parade, packed with fun for the whole family. In addition to filling up on fresh shrimp, the festival provides a host of other events throughout the weekend, including a Parade of Boats, the Miss Shrimp Festival Pageant, Pirate Invasions on Friday and Saturday, fireworks, live entertainment from musical acts Mud Morganfield and The Gin Blossoms. The Isle of Eight Flags Shrimp Festival is offering an expanded Kids Zone this year, located in Central Park, where there will be plenty of entertainment for little ones (think pirates, rides, games and more) and even kid-friendly food. Don't miss the Antiques and Fine Art and Crafts portions of the show. The festival is free to attend. For accommodation information, visit ameliaisland.com.



10TH ANNUAL AMELIA ISLAND MUSEUM OF HISTORY HOLIDAY HOME TOUR



TICKET INFORMATION

HANDS-ON HOLIDAY

WORKSHOP WITH BROOKE RAULERSON

6 PM CLASS TUBSDAY WEINBSDAY NOV 29, 2016 NOV 30, 2016

STANDARD HOME TOUR TICKETS

\$25 BEFORE DEC 2, 2016

DEC 2, 2016

30 ON DEC 28c3, 2016

Visit five beautiful Victorian homes located in the historic district of Fernandina Beach, each decorated for the holidays by a local florist or decorator. Enjoy a hands on holiday class with Brooke Raulerson, AFD, CFD, FSMD of Artistic Florist.



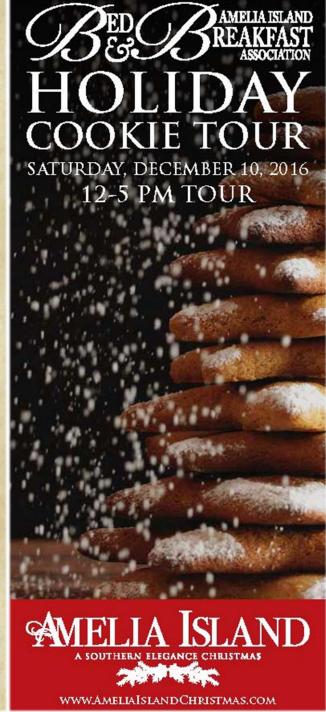




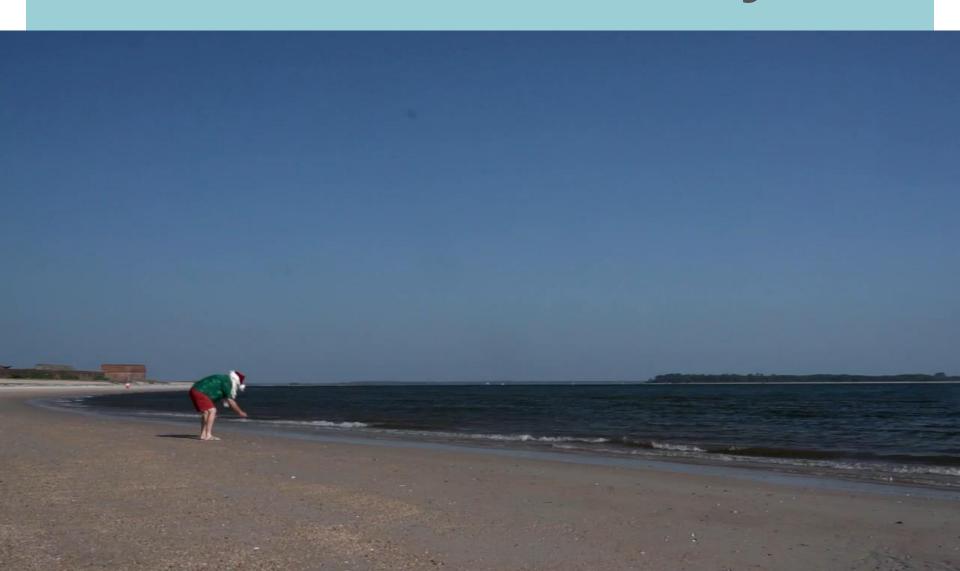
DECEMBER 8-10

Chestnuts roasting. Carolers strolling. Saint Nick arriving. Wander and wonder through a true Victorian Christmas, made new through the spectacular Dickens on Centre event this December in downtown Fernandina Beach.





Christmas in July





Christmas in July promotion

- Atlanta, July 25th
- Pitches, media reception
- Guerilla PR
- CTA AmeliaIslandChristmas.com
 - o SN email



Upcoming

- GA/FL Plans
- Budgeting & Media Planning
- Updating Collateral
 - Historic downtown
 - Egans Creek Greenway
- Marketing Planning FY 2017

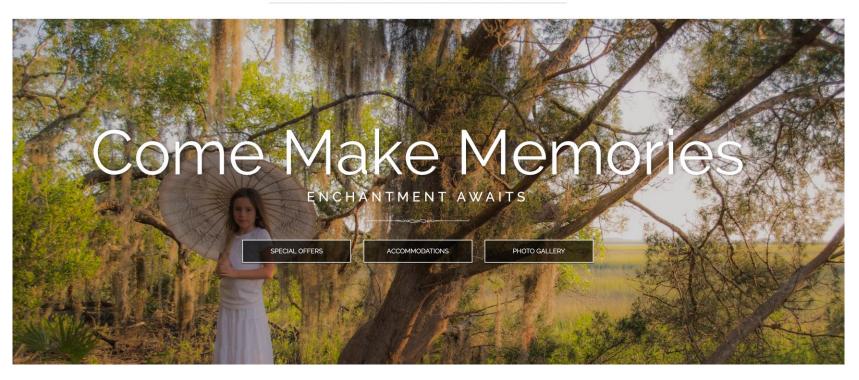




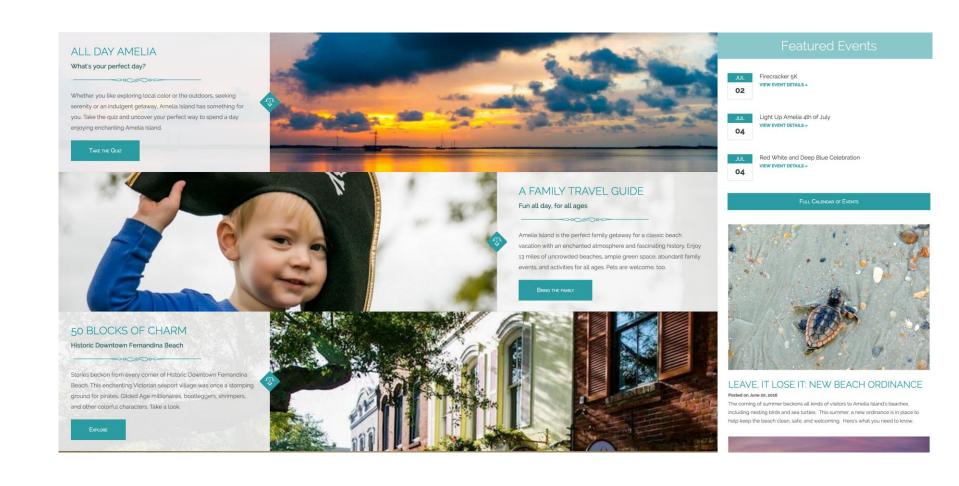
Homepage Redesign

AMELIA ISLAND

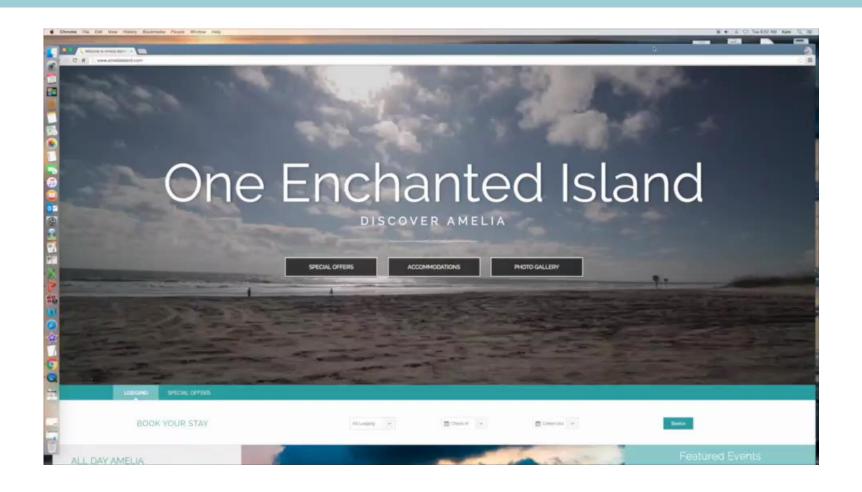
TOUR AMELIA ISLAND STAY HERE EAT AND DRINK SEE & DO SHOP PLAN YOUR TRIP



Homepage Redesign



Video Hero



Personalization

Location?

Visited Before?

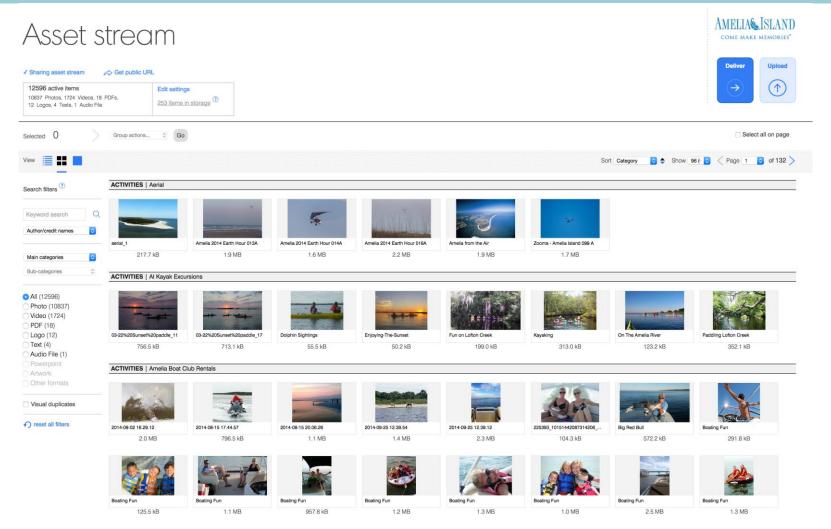
On mobile?

Looking for 'things to do'?

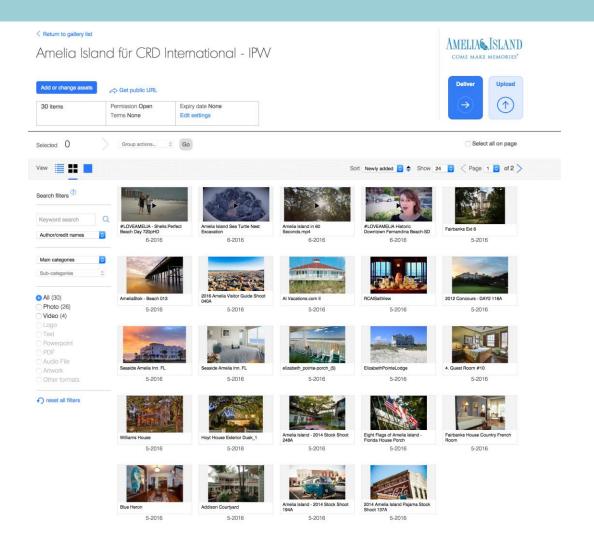
...or a combination.



Digital Asset Gallery: bit.ly/ameliaphotos



Customized



Selection





Fight Flags of Amelia Island - Florida House Porch

Asset type Photo

Copyright and credits No credit or copyright information available

View additional asset info

Edit metadata

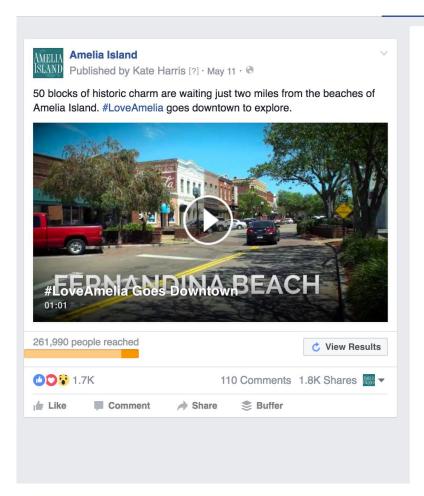
Select a format for download

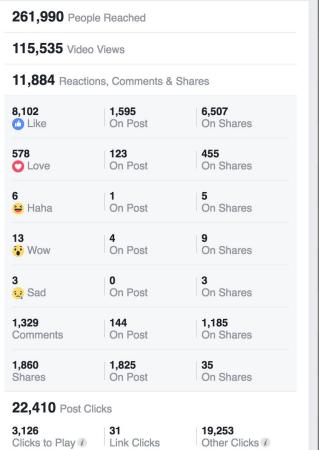
Original File	The original uploaded file
CMYK (full-size)	Press-ready 300dpi
CMYK (half-size)	Press-ready 300dpi
MS Word	RGB 150dpi 2inch
OPowerpoint	RGB 72dpi 300pixel
RGB (full-size)	Full-quality 300dpi
RGB (half-size)	Full-quality 300dpi
○ Web	RGB 72dpi



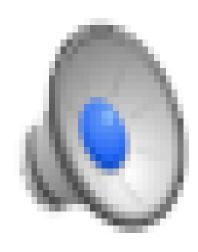
View other assets

#LoveAmelia





#LoveAmelia Downtown



#LoveAmelia

For those of you that hate the crowds and traffic in south Florida...Meet us at Amelia Island...:)

Soo looking forward to our 9th year on Amelia! We come for 10 days in June. Just love it!!

See y'all twice next month, can't wait!

I have such great memories of this place!!!!

We have enjoyed a really nice weekend at a Bed & Breakfast! It was beautiful.

Where is this?

- Never mind, I see now. I wanna go there.

#LoveAmelia



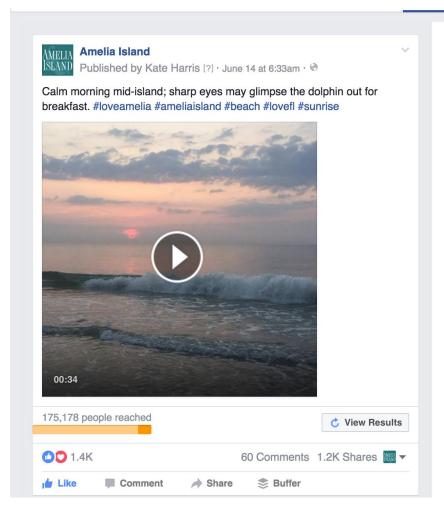


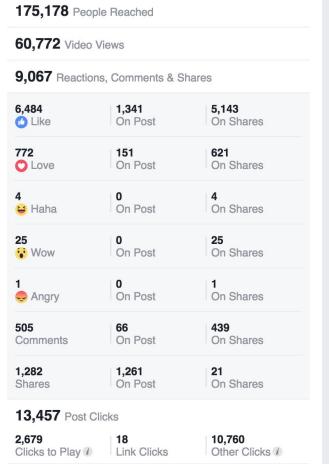
Social Reach & Engagement



- Daily reach and engagement continues to grow
- 3 to 5 times more traffic generated from social channels since mid-May
- **415,284 video views** from April June 28

Social Reach & Engagement





Social Reach & Engagement

Have been here twice. Beautiful, Victorian island.

Loved it!!! I was there this past weekend... Thanks for sharing!!!

How beautiful! I could listen to that every day for the rest of my life

Lived on Amelia for 13 years before moving to The Villages and had a chance to visit the end of April. Hasn't changed a bit. Beaches are still pristine and quiet, fresh fish and shrimp are brought in daily by the local fisherman, great restaurants and an island with a wealth of history. Love Amelia!!



IPW -Tour Operators



- CRD International, Germany
- CANUSA Touristik, Germany
- Thomas Cook UK
- Guangdong Nanhu International Travel, China
- Exclusive Destinations, Belgium
- Sun Trade Travel, France
- Tom on Tour, Germany
- De Jong Intra Vakanties, Netherlands

Top German Publications



- 27 years old, circulation of 36,000, covers Germany, Austria, Switzerland, and Benelux.
- Frequent travelers, income about twice German average, yet younger, mostly between 30-50. AMERICA journal and its site are their main sources of inspiration.
- 70% of readers collect every issue.
- 95% of readers are considered as experts on North America

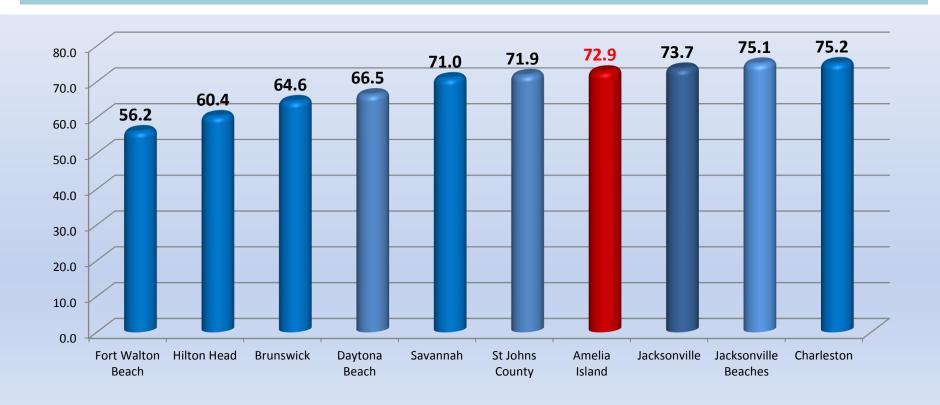
Up Next



- More personalization
- Targeted e-mails
- Cultivation of international leads, planning for sales missions



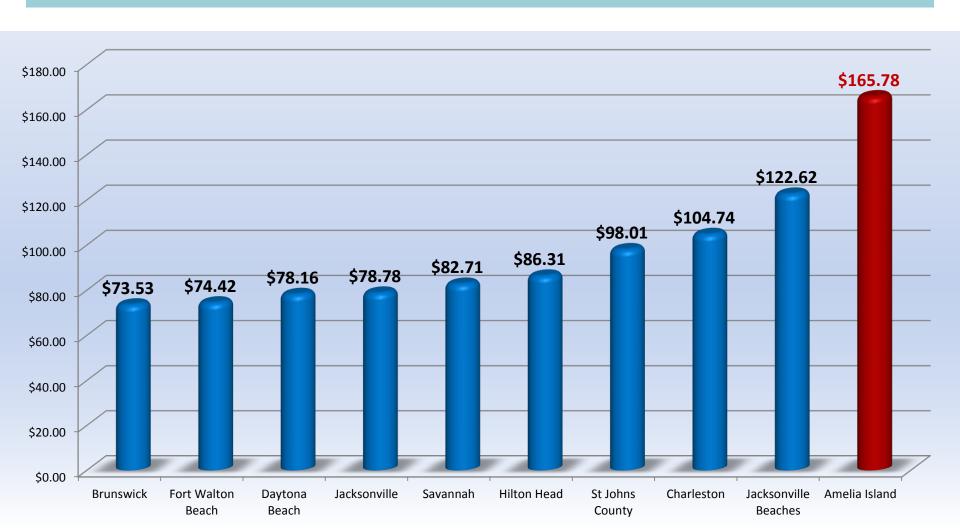
YTD - Occupancy



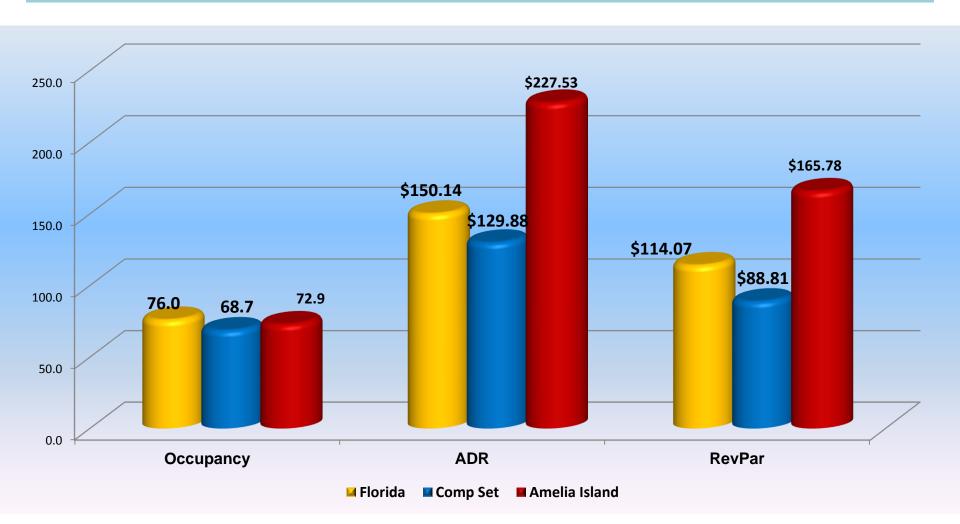
YTD - ADR



YTD - RevPAR



Comp Set YTD



Amelia Island FY2016 / Q2 Visitor Profile

Visitors and Expenditures

(Heads-in-Beds)

	Q2 201 <u>5</u>	Q2 2016	Δ %
Visitation (#)	150,100	157,300	+4.8%
Direct Expenditures (\$)	\$103,977,300	\$114,168,300	+9.8%
Total Economic Impact (\$)		\$150,211,200	k: 1.3157

AMELIA ISLAND

Top Origins: States

States of Origin	Q2 2015 Rank	Q2 2016 Rank
Florida	1	1
Georgia	2	2
New York/New Jersey	3	3
Ohio	7	4
North Carolina	5	5
South Carolina	6	6
Virginia/DC	8	7
Pennsylvania	4	8
Illinois		9
Massachusetts	9	10



Top Origin: DMA's

DMA's	Q2 2015 Rank	Q2 2016 Rank
Jacksonville	1	1
Atlanta	3	2
Greater Orlando	2	3
New York/New Jersey	4	4
Boston	5	5
Tampa/St. Pete	6	6
Chicago	8	7
Savannah	7	8
Washington, DC	9	9
Greenville/Spartanburg		10



Visitor Profile

- Length of Stay 4.0 Days
- Children or Young Adults 19.5%
- ♠ First Visit 65.8%
- Planning Horizon 45.3 Days
- Saw Al Information 42.2%
- **№ Influenced by AI Ads 50.9%**

OLD BUSINESS



Total Economic Impact: \$14,765,400

- 53.9 years of age
- 44.4% HHI \$100,000+

Event Visitor Distribution:

•	Commercial Lodging:	8.2%
	Charling a will Distance of Applications	700/

- Staying with Friends/Relatives: 7.6%
- Day-trippers: 55.4%
- Nassau County Residents: 28.8%
- 98.8% satisfied, 87.5% plan to return



Length of Stay of Visitors: 3.0 nights

Visitor Party Size: 3.0 people

Festival Information Sources Cited:

o Previous Visits to Event: 59.6%

Recommendation: 25.0%

o Internet: 19.3%

o TV: 18.2%

Newspaper: 3.5%

Lighted Christmas Parade





Polish American String Band

A Philadelphia Mummers' Tradition Since 1933





Polish American String Band

A Philadelphia Mummers' Tradition Since 1933

Parade Performance + Friday Stage Performance

ESTIMATED TOTAL: \$20,000

- Performance fee \$10,750
- Airfare \$5,000
- Lodging \$2,000
- Transportation TBD







